

ATP30

บริษัท เอทีพี 30 จำกัด (มหาชน)  
ATP30 PUBLIC COMPANY LIMITED

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CG Report Score :

THSI List : -

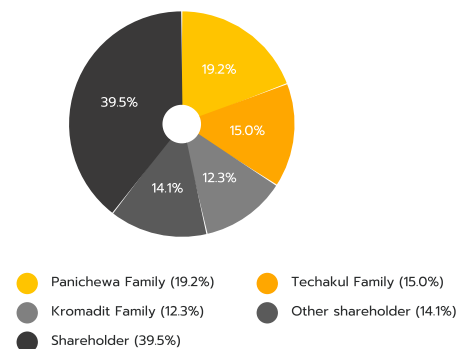
## Stock Data (13/08/2021)

	YTD	2020	2019
Paid-up (MB.)	170.58	154.33	154.33
Listed share (M.)	682.31	617.31	617.31
Par (B.)	0.25	0.25	0.25
Market Cap (MB.)	825.60	586.44	790.16
Price (B./share)	121	0.95	1.28
EPS (B.)	0.02	0.05	0.08

## Statistics (13/08/2021)

	P/E	P/BV	Div.Yield
ATP30 (x)	26.58	1.67	2.48
SERVICES - mai (x)	55.61	3.50	1.97
SERVICES - SET (x)	-	3.77	1.42
mai (x)	68.91	2.57	1.66
SET (x)	24.71	1.67	2.36

## Shareholder Structure (30/06/2021)



## Financial Ratios

	6M/2021	6M/2020	2020	2019
ROE (%)	7.09	8.13	6.96	12.64
ROA (%)	5.25	6.29	5.55	9.12
D/E (x)	120	0.94	0.95	0.86
GP Margin (%)	19.93	21.61	22.53	25.69
EBIT Margin (%)	8.86	8.04	11.17	14.73
NP Margin (%)	5.12	4.71	7.34	10.20

## Company Background

ATP30 Public Company Limited provides shuttle service for factory employees from community to Industrial Estate and neighborhood, especially eastern seaboard. The company has permitted the shuttle service operating license issued by Department of Land Transport. There are two categories of vehicles operation as follows;

1. The company vehicles a total 446, consisting of 257 busses, 42 mini-busses, 7 VIP-vans, and 140 vans.
2. The company has total of 69 affiliated vehicles, consisting of 65 vans and 4 busses.

## Key Development of Company

1 January	The Company has been renewed its license, Non-regular Route Public Carrier from the Department of Land Transport for a period of 5 years.
18 March	The Company has been increased in the Company's registered capital by offering of 65 MB. newly issued shares or 9.53% of the Company at the price of THB. 0.99 per share totaling 64.35 MB to TTTH and appointed a new director from TTTH, which is authorized as a security in the m.a.i. as a business alliance.
2 August	The Company has operated on a different from the nature of the Company's business by agreed to enter into service agreements for Operating Manage related to electric vehicle rental back-office service management with EVme Plus is a business opportunity in the future.

## Revenue Structure

Period : 30 Jun

(Unit : MB)

	6M/2021	%	6M/2020	%	2020	%	2019	%
Company vehicles	194.97	88.78	169.17	89.14	348.02	88.99	390.55	85.47
- Bus	142.11	64.71	126.02	66.40	259.56	66.37	295.36	64.64
- Mini-Bus	20.01	9.11	17.68	9.32	35.36	9.04	37.15	8.13
- Van	30.78	14.02	23.99	12.64	49.77	12.73	53.51	11.71
- Van-VIP	2.07	0.94	1.48	0.78	3.33	0.85	4.53	0.99
Affiliated Vehicles	24.63	11.22	20.62	10.86	43.07	11.01	66.41	14.53
Total Service income	219.60	100.00	189.79	100.00	391.09	100.00	456.96	100.00
Other income	0.26	-	0.25	-	0.60	-	1.77	-

# Business Plan

The company's business plan has implemented by the following;

- **Vision:** The company is a leader in providing shuttle bus services to transport employees round residential areas to industrial estate of enterprises. For the highest customer satisfaction and interantional standard service acceptably.
- **Mission:** 1.Maintain a strong business base, 2.Regular deployment of service and control technology with and customer satisfaction 3.Developing and empowering personnel to have knowledge ability and skills to operate effectively
- **Company Strategy:** 1.Maintaining an existing customer base while building a new customer base by providing quality services to satisfy customers. 2.Operating system development and quality personnel transfer standards 3.Developing and empowering personnel to meet standards
- **The company's goal:** one-year goals Maintaining existing customer base and expanding new customer base continuously. And expansion of new business as "EV car back-office service management" to prepare for the future develop into electric buses hold to estimate operating results for the year to maintain a gross profit margin of 25%-30% and a net profit of at least 10%. 1-5 years goals Increasing market share of shuttle bus services by covering the eastern region area. Including collaborate with TTH, a technology expert to provide "Smart Mobility Model" to manage the transportation process to increase service efficiency and expanding the electric vehicles business for future services.

## Investment Highlight

The company's business highlight as below;

- Operating results for the six-month period 2021, gross margin was 19.93%, decreased from the six-month period 2020 with gross margin 21.61% due to the impact of the COVID-19 epidemic continuously for this reason some the Company's clients decided to reduce working hours and add days off and holidays, so it is affected to the Company's service revenue. Moreover, the cost recognition of pre-service in the next quarter, such as expenses related to vehicles, drivers, fuel costs, insurance premiums and vehicle reconditioning costs for preparing to serve new and large clients with approximately 70 vehicles, as a result, the cost of services increased and the net profit margin decreased. If no such transaction is recognized, the Company's operating results were similar to the previous quarter. Expectation for the 3rd quarter of 2021, the operating results will be in line with the Company's goals, if there is no more epidemic, COVID-19 situation.
- As at 30 June 2021, the Company has 50 clients, there are 515 service vehicles, and a total service value is 2,582.25 million baht, and has not recognized revenue of 1,393.03 million baht. For investment in 99 new buses as asset value 222.78 million baht in the from finance leases 215.26 million baht.

## Risk Factor

**Business Risk Factors and Key Hedging:** All the Company's vehicles are diesel vehicles; therefore, the main cost is fuel is approximately 23% of the total cost of services. If there is some factor that effected to the world oil prices is higher, it will affect the average oil price of the country. In addition, the Company does not have any contracts to purchase oil in advance with the current trend of oil prices has continued increase, as this result the Company's fuel cost is increased. Hedding: The Company has two types of clients service agreements, ratios as follows; 1) 48% of Fixed fuel rate service fee 2) 52% of Fuel cost rate variable service fee.

## Capital Structure

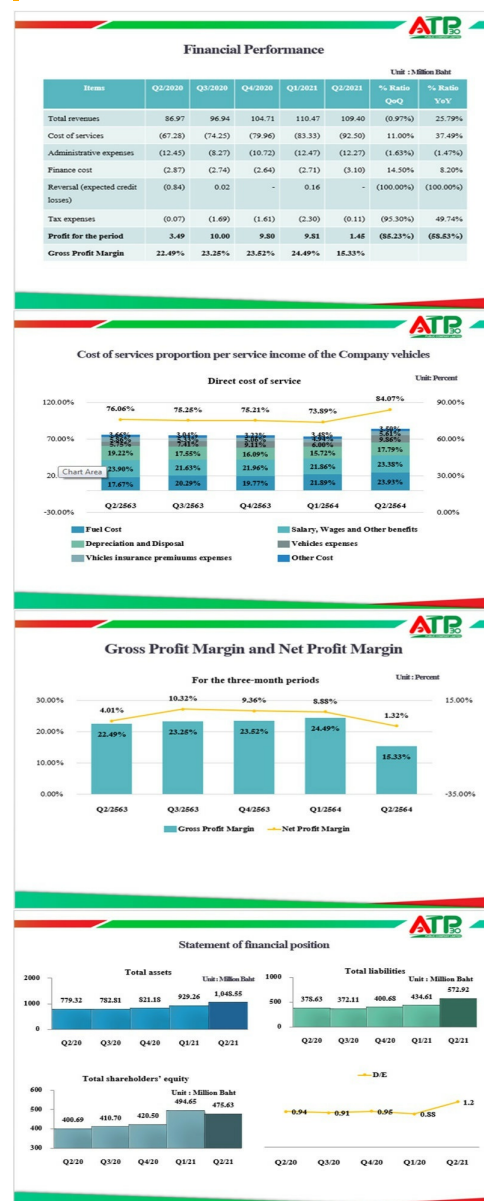
(Unit : MB)

	6M/2021	6M/2020	2020	2019
Current Liabilities	197.49	122.42	157.28	149.73
Non-Current Liabilities	375.43	256.21	243.40	200.07
Shareholders' Equity	475.63	400.69	420.50	405.59

## Company Structure



## Company Image



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